



Plant & Property Committee

Tuesday 17th May 2011

Immediately after Works & Planning

Members: Cr P Dwyer
Cr P Fayle (Chairman)
Cr L Garner
Cr S McRae
Cr D Low
Cr M Rutledge
Cr W Sheaffe
Cr J Treloar

AGENDA

- 1. Plant Replacement Tractor**
- 2. Plant Replacement Vehicles**

A Dwyer
GENERAL MANAGER

17 May 2011

C1 - Plant Replacement - Tractor

REPORTING OFFICER	Bill Moore – Director of Technical Services
ATTACHMENTS	Copy of report by Ken Cunningham
FILE NUMBER(S)	

INTRODUCTION

Council has made an \$80,000 provision in this year's budget to replace a 4 wheel drive tractor.

COMMENTARY

Mr Ken Cunningham has managed the vehicle and other plant replacement program for this year. Quotations were invited for supply only, supply and trade or outright purchase of the existing tractor.

Mr Cunningham's report on the results of the project is attached. If the recommendation therein is accepted the net change over cost for the project will be about \$4,600 under budget.

RECOMMENDATION

That Council replace the existing John Deere tractor with a Case IH Maxxum 115 Silver tractor from Hartwigs Pty Ltd for \$99,592.40 less \$24,200.00 trade in resulting in a net change over cost of \$75,392.40

Memo to: Bill Moore
Re: 85 kW 4WD Tractor Replacement
From: Ken Cunningham
Date: 12/5/2011

Bill,

Quotations were sought for the replacement of:

Plant #	Item	Use
3501	John Deere Tractor	Construction

Three conforming offers were received. All machines offered have good reputation within the industry hence the choice ultimately is one of price.

One of the primary uses for this replacement tractor is mixing soils using the Pulvi mixer. This is best accomplished at very low speeds. Because the current tractor does not have a "creeper gear box" it is not suitable for the intended purpose and results in repeated passes to achieve a degree of mix. It is imperative that the new tractor have a "creeper gear box" to permit operation at speeds in the order of 0.3 km/hr. (8 minutes to travel 50m.) Delivery for factory fitted "creeper gearbox" is 4 to 5 months for all machines offered unless at time of order a unit is available ex stock. The potential supplier has indicated both new machine and trade prices will remain firm for that period.

I have discussed the various alternatives with Steve Bate – Depot Superintendent) and recommend the purchase as set out below. Full details of comparison of costs, trades, and ranking are set out on the respective spread sheets.

Schedules of comparisons of the various alternatives are attached.

Plant 3501 Replacement – 85kW 4 WD Tractor

Recommendation

Accept the offer from Hartwigs P/L for supply of a Case IH Maxxum 115 Silver Tractor for \$99592.40 less trade in \$24200.00 for net change over of \$75392.4

Ken Cunningham

Steve Bate

85 kW Tractor - Plant 3501 Replacement

Supplier	Brand	Model	Base Price	Delivery	Rego	Insurance	Delivery Weeks	Colour	Option as Specified	Optional Creeper Gearbox	Total Cost	Rise & Fall	Trade	Net C/Over	No Trade Offer	Rank	Cabin dBa	Engine			Transmission		Hydraulics	3 Point Linkage	Warranty		
																		Turb/Natural	Capacity	Kw	Type	Gears	Output lpm	Lift Capacity kg	Standard Year	Hours	
Agostini Ag P/L 9 Lenehan Road Griffith 2680	Massey Ferguson	5455	97900.00	5500.00	At Cost	At Cost	6	Red	1650.00	4675.00	109725.00	-	22000.00	87725.00	20328.00	3	74	Turbo		86	P/Shift	16 * 16	100	6000	2	2000	
Hartwigs P/L 76 Wakaden Street Griffith 2680	Case IH	Maxxum 115 Silver	97663.00	0.00	At Cost	At Cost	10	Red	0.00	1929.40	99592.40		24200.00	75392.40	-	1	73	Turbo		85	P/Shift	16 * 16				2	2000
A & G Machinery 98 Oakes Road Griffith 2680	John Deere	6534	99935.00	0.00	At Cost	At Cost	8	Green	0.00	3157.00	99935.00		19800.00	80135.00	-	2	70	Turbo	4.5	91	P/Shift	24	80	5000	4	4000	

17 May 2011

C2 - Plant Replacement - Vehicles

REPORTING OFFICER	Bill Moore – Director of Technical Services
ATTACHMENTS	Copy of report by Ken Cunningham
FILE NUMBER(S)	

INTRODUCTION

Council has made provision in this year's budget to replace a number of work vehicles being either utilities or small trucks.

COMMENTARY

Mr Ken Cunningham has managed the vehicle and other plant replacement program for this year. Quotations were invited for supply only, supply and trade or outright purchase of existing vehicles.

Mr Cunningham's report on the results of the project is attached. If the recommendations therein are accepted the net change over cost for the project will be about \$7,500 under budget.

RECOMMENDATION

That Council replace the designated vehicles as under:

Plant 2101-Works Supervisor

Purchase the Triton GLX Dual Cab from Griffith Motor Group for \$37,045 less \$4,000 discount and \$12,750 trade in allowance for net change over of \$20295

Plant 2121 – Depot Superintendent

Purchase the Triton GLX Single Cab, tray body from Griffith Motor Group for \$31,763 less and \$12,750 trade in allowance for net change over of \$16,742

Plant 2201 – Parks and Gardens

Purchase the Ranger XL Auto Dual Cab, tray body from Keith Gill Motors for \$33,552 less \$7,000 trade in allowance for net change over of \$26,552

Plant 2301 – Water and Sewer

Purchase the Ranger XL Super Cab, 4 * 4 tray body from Keith Gill Motors for \$32,008 less \$11,000 trade in allowance for net change over of \$21,008

Plant 3402 – Construction Crew

- 1) - Purchase the Isuzu Dual Cab, tray body from Wagga Wagga Motors for \$50,986.86 less \$5,610 Private Offer for net change over of \$45,376.86
- 2) - Accept the offer of private purchase form RN & CA Taylor for \$5,610

Plant 5102 – Street Sweeper

- 1) - Purchase the Navara Single Cab, 4 * 2, special tipping tray body from Arandt Nissan for \$26,787 less \$1,500 private offer for net change over of \$25,287
- 2) - Accept the offer of private purchase form Ben Maloney for \$1,500

Plant 1101 – General Managers Vehicle

Purchase the Nissan Maxima J32 350TI from Arandt Nissan for \$43,202 less trade in \$22,500 for net changeover of \$20,702.

Memo to: Bill Moore
Re: 2WD and 4WD Vehicle Replacement may 2011
From: Ken Cunningham
Date: 5/5/2011

Bill,

Quotations were sought for the replacement of the following vehicles in the Council fleet:

<u>Plant #</u>	<u>Responsible Person</u>
2101	Works Supervisor
2121	Depot Superintendent
2122	Parks and Gardens
2301	Water and Sewer
3402	Construction Crew
5102	Street Sweeper

Generally (except for Plant 3402) seven (7) dealers quoted for a range of vehicle meeting Council's specification. Plant 3402 is being upgraded from a standard dual cab ute to a small dual cab truck.

I have discussed the various alternatives with Steve Bate – Depot Superintendent) and recommend the purchase as set out below. Full details of comparison of costs, trades, private offers and ranking together with recommendations and reason are set out on the respective spread sheets.

Schedules of comparisons of the various alternatives are attached.

Plant 2101-Works Supervisor

Recommendation

Purchase the Triton GLX Dual Cab from Griffith Motor Group for \$37045 less \$4000 discount and \$12750 trade in allowance for net change over of \$20295

Reasons

The Triton is considered a more suitable vehicle for the intended task than the two higher ranked offers. The price difference between the lowest ranked changeover and the preferred vehicle is only \$250. Mitsubishi offer a longer warranty period. Whilst not purchased locally there is a local Mitsubishi agent for support if needed. There will be compatibility with another vehicle in the fleet.

Plant 2121 – Depot Superintendent

Recommendation

Purchase the Triton GLX Single Cab, tray body from Griffith Motor Group for \$31763 less and \$12750 trade in allowance for net change over of \$16742

Reasons

The Triton is considered a more suitable vehicle for the intended task. Mitsubishi offer a longer warranty period. Whilst not purchased locally there is a local Mitsubishi agent for support if needed. There will be compatibility with another vehicle in the fleet.

Plant 2201 – Parks and Gardens

Recommendation

Purchase the Ranger XL Auto Dual Cab, tray body from Keith Gill Motors for \$33552 less \$7000 trade in allowance for net change over of \$26552

Reasons

The Ranger is considered a suitable vehicle for the intended task.
Whilst not purchased locally there is a local Ford agent for support if needed.
There will be compatibility with other vehicles in the fleet.
Considerably better priced at changeover than next ranked option.

Plant 2301 – Water and Sewer

Recommendation

Purchase the Ranger XL Super Cab, 4 * 4 tray body from Keith Gill Motors for \$32008 less \$11000 trade in allowance for net change over of \$21008

Reasons

The Ranger is considered a suitable vehicle for the intended task.
Whilst not purchased locally there is a local Ford agent for support if needed.
There will be compatibility with other vehicles in the fleet.

Plant 3402 – Construction Crew

Recommendation

- 1) - Purchase the Isuzu Dual Cab, tray body from Wagga Wagga Motors for \$50986.86 less \$5610 Private Offer for net change over of \$45376.86
- 2) - Accept the offer of private purchase form RN & CA Taylor for \$5610

Reasons

The Isuzu NNR200 is considered the most suitable vehicle for the intended task.
This size vehicle will improve employee comfort and provide efficiency on the job.
There will be compatibility with other vehicles in the fleet.

Plant 5102 – Street Sweeper

Recommendation

- 1) - Purchase the Navara Single Cab, 4 * 2, special tipping tray body from Arandt Nissan for \$26787 less \$1500 private offer for net change over of \$25287
- 2) - Accept the offer of private purchase form Ben Maloney for \$1500

Reasons

The Navara is considered a suitable vehicle for the intended task.
There will be compatibility with another vehicle in the fleet.

Overall these vehicles come in approximately \$7500 under budget.

Ken Cunningham

Steve Bate

Memo to: Allen Dwyer
Re: Replacement General Managers - Vehicle
From: Ken Cunningham
Date: 12/5/2011

Alan,

I have reviewed quotations received for replacement of:

<u>Plant #</u>	<u>Item</u>	<u>Personnel</u>
1101	Toyota Aurion Presara	General Manager

Three conforming offers were received. All vehicles offered have good reputation within the industry hence the choice ultimately is one of supplier, disposal of existing vehicle and price.

<u>Supplier</u>	<u>Vehicle</u>	<u>Total Cost</u>	<u>Trade</u>	<u>Net Cost</u>	<u>Availability</u>
Keith Gill Motors	Falcon Sedan	\$41,515	\$24,000	\$17,515	May
Arandt Nissan	Nissan Maxima	\$43,202	\$22,500	\$20,702	2 weeks
Lugsdin Toyota	Toyota Presara	\$42,168.80	\$Nil	\$42,168.80	Not Specified

Lugsdin Toyota declined to offer to trade in the existing vehicle which leaves Council in a quandary in relation to disposal as no private offers were received and Council would have to make arrangement to try to sell the existing vehicle either by private sale or auction. Neither may result in a better offer than the trade values received for the other two dealers. Hence Lugsdin Toyota offer has not been considered in the final analysis.

Therefore the choice is between a Falcon Sedan and a Nissan Maxima.

The Nissan vehicle suits the intended purpose and whilst slightly dearer is supplied by a local dealer and the changeover is less than the budgeted amount of \$30,000.

Recommendation

Accept the offer from Arandt Nissan for supply of a Nissan Maxima J32 350TI for \$43,202 less trade in \$22,500 for net change over of \$20,702

Ken Cunningham

2 and 4 Drive Vehicles

Plant 2101 Works Supervisor

Supplier	Brand	Model	Engine	Cab / Chassis / Ute / Tray	Warranty		Base Price	Delivery Cost	Options	Rego	Insurance	Delivery Weeks	Colour	Total Cost	Discount	Trade (Crewman)	Changeover	Most Likely Sceenario		Rank
					Perioc kms													Private Offer where Exceeds Trade	Most Likely C/Over	
Arandt Nissan	Nissan	Navara	2.5l	RX D40 Dual Cab, 4 * 4 Ute	3	100000	33155.00	900.00	645.00	At Cost	At Cost	?	Any	34700.00		7000.00	27700.00			6
Hay Motors	Mitsubishi	Triton	2.5l	GLX Auto Dual Cab, 4 * 4 Ute	Not stated		35512.00		1232.00	At Cost	At Cost		NS	36744.00			36744.00			7
Lugsdin Toyota	Toyota	Hilux	3.0l	SR Auto Double Cab , 4 * 4 Ute	Not stated		42367.81			At Cost	At Cost		White	42367.81			42367.81			8
Griffith Motor Group	Isuzu	D Max	3.0l	SX Auto	3	100000	31262.00	495.00	1038.00	At Cost	At Cost	4	White	32795.00		12750.00	20045.00			1
Griffith Motor Group	Mitsubishi	Triton	2.5l	GLX Auto Dual Cab, 4 * 4 Ute	5	130000	35512.00	495.00	1038.00	At Cost	At Cost	4	White	37045.00	4000.00	12750.00	20295.00			3
Leo Franco Holden	Holden	Colorado	3.0l	LX R Crew Cab 4 / 4 Ute	3	100000	35254.75	220.00	1379.22	At Cost	At Cost	6	White	36853.97		12500.00	24353.97			5
Rural Ford	Ford	Ranger	3.0l	XL	3	100000	30452.60		2655.00	At Cost	At Cost	8	White	33107.60		13000.00	20107.60			2
Keith Gill Motors	Ford	Ranger	3.0l	XI Crew Cab	3	100000	30793.00		2975.00	At Cost	At Cost	6	White, Silver, Grey	33768.00		13000.00	20768.00			4

Notes

- 1 Allowance \$30000 - Under budget by about \$8000 after taking into account Registration and Insurance costs.
- 2 Rank 1 - Need to confirm SX D Max is 4*4 and Dual cab - appears to comply.
- 3 Rank 1 - Has all the desirable options.
- 4 Minimal price difference between vehicles ranked 1 to 4

Recommendation

Purchase the Triton GLX Dual Cab from Griffith Motor Group for \$37045 less \$4000 discount and \$12750 trade in allowance for net change over of \$20295

Reasons

The Triton is considered a more suitable vehicle for the intended task than the two higher ranked offers. The price difference between the lowest ranked changeover and the preferred vehicle is only \$250. Mitsubishi offer a longer warranty period. Whilst not purchased locally there is a local Mitsubishi agent for support if needed. There will be compatibility with another vehicle in the fleet.

2 and 4 Drive Vehicles

Plant 2121 Depot Superintendent

Supplier	Brand	Model	Engine	Cab / Chassis / Ute / Tray	Warranty		Base Price	Delivery Cost	Options	Rego	Insurance	Delivery Weeks	Colour	Total Cost	Trade (Rodeo 4WD)	Changeover	Most Likely Scenario		Rank
					Period	kms											Exceeds Trade	Most Likely C/Over	
Arandt Nissan	Nissan	Navara	2.5l	RX D40 Single Cab, 4 * 4 Tray	3	100000	26223.00	900.00	3665.00	At Cost	At Cost	?	Any	30788.00	8000.00	22788.00			6
Hay Motors	Mitsubishi	Triton	2.5l	GLX Manual Single Cab , 4 * 4 Tray	Not stated		27430.00		3982.00	At Cost	At Cost			31412.00		31412.00			7
Lugsdin Toyota	Toyota	Hilux	3.0l	SR Manual Single Cab, 4 * 4 Tray	Not stated					At Cost	At Cost			37542.81		37542.81			8
Griffith Motor Group	Isuzu	D Max		SX Manual Single Cab, 4 * 4 Tray	3	100000	26180.00	495.00	3838.00	At Cost	At Cost	4	White	30513.00	15021.00	15492.00			1
Griffith Motor Group	Mitsubishi	Triton	2.5l	GLX Manual Single Cab , 4 * 4 Tray	5	130000	27430.00	495.00	3838.00	At Cost	At Cost	1	White	31763.00	15021.00	16742.00			3
Leo Franco Holden	Holden	Colorado	3.0l	DX Manual Single Cab 4 * 4 Tray	3	100000	29829.75	220.00	4334.09	At Cost	At Cost	8	White	34383.84	13500.00	20883.84			5
Rural Ford	Ford	Ranger	3.0l	XL Single Cab, 4 * 4 Tray	3	100000	23672.60		5605.00	At Cost	At Cost	8	White	29277.60	12500.00	16777.60			4
Keith Gill Motors	Ford	Ranger	3.0l	XL Single Cab, 4 * 4 Tray	3	100000	24013.00		5575.00	At Cost	At Cost	8	White	29588.00	13000.00	16588.00			2

Notes

- 1 Allowance \$28000 - Under budget by about \$10000 after taking into account Registration and Insurance costs.
- 2 Rank 1 vehicle would be only vehicle of this type in the fleet
- 3 Rank 2 vehicle is a lesser standard than Rank 3

Recommendation

Purchase the Triton GLX Single Cab, tray body from Griffith Motor Group for \$31763 less and \$12750 trade in allowance for net change over of \$16742

Reasons

The Triton is considered a more suitable vehicle for the intended task.
 Mitsubishi offer a longer warranty period.
 Whilst not purchased locally there is a local Mitsubishi agent for support if needed.
 There will be compatibility with another vehicle in the fleet.

2 and 4 Drive Vehicles

Plant 2201 Parks and Gardens

Supplier	Brand	Model	Engine	Cab / Chassis / Ute / Tray	Warranty	Base Price	Delivery Cost	Options	Rego	Insurance	Delivery Weeks	Colour	Total Cost	Trade (Courier 2WD)	Changeover	Most Likely Scenario Private Offer where Exceeds Trade	Most Likely C/Over	Rank
Arandt Nissan	Nissan	Navara	2.5l	RX D40 Dual Cab, 2WD T/Tray	3 100000	26543.00	900.00	5665.00	At Cost	At Cost	?	Any	33108.00	4000.00	29108.00			3
Hay Motors	Mitsubishi	Triton	2.5l	GLX Auto Dual Cab ,4 * 2 T/Tray	Not stated	30439.00		7282.00	At Cost	At Cost			37721.00		37721.00			7
Lugsdin Toyota	Toyota	Hilux	3.0l	SR Manual Double Cab, 4 * 2 Tray	Not stated				At Cost	At Cost			31688.21		31688.21			5
Griffith Motor Group	Isuzu	D Max		SX Hi Ride	3 100000	28308.00	495.00	5938.00	At Cost	At Cost	4	White	34741.00	5051.00	29690.00			4
Griffith Motor Group	Mitsubishi	Triton	2.5l	GLX Auto Dual Cab ,4 * 2 T/Tray	5 130000	30440.00	495.00	5938.00	At Cost	At Cost	4	White	36873.00	5051.00	31822.00			6
Rural Ford	Ford	Ranger	3.0l	XL Auto Dual Cab, 4 * 2 T/Tray	3 100000	27567.25		7905.00	At Cost	At Cost	8	White	35472.25	6500.00	28972.25			2
Keith Gill Motors	Ford	Ranger	3.0l	XL Auto Crew Cab, 4 * 2 T/Tray	3 100000	27767.00		5785.00	At Cost	At Cost	8	White	33552.00	7000.00	26552.00			1

Non Complying - non tipper

Notes

- 1 Allowance \$26000 - Over budget by about \$1500 after taking into account Registration and Insurance costs.
- 2 Suggest Ranger will be adequate for the intended purpose

Recommendation

Purchase the Ranger XL Auto Dual Cab, tray body from Keith Gill Motors for \$33552 less \$7000 trade in allowance for net change over of \$26552

Reasons

The Ranger is considered a suitable vehicle for the intended task.
 Whilst not purchased locally there is a local Ford agent for support if needed.
 There will be compatibility with other vehicles in the fleet.
 Considerably better priced at changeover than next ranked option.

2 and 4 Drive Vehicles

Plant 2301 Water and Sewer

Supplier	Brand	Model	Engine	Cab / Chassis / Ute / Tray	Warranty Perioc kms	Base Price	Delivery Cost	Options	Rego	Insurance	Delivery Weeks	Colour	Total Cost	Discount	Trade (Triton MK)	Changeove	Trade Exceeds	Most Likely C/Over	Rank
Arandt Nissan	Nissan	Navara	2.5l	RX D40 King Cab, 4 * 4 Tray	3 100000	32636.00	1200.00	3665.00	At Cost	At Cost	?	Any	37501.00		7000.00	30501.00	8250.00	29251.00	6
Hay Motors	Mitsubishi	Triton	2.5l	GLX Manual Club Cab 4 * 4 Tray	Not stated	31192.00		3982.00	At Cost	At Cost			35174.00			35174.00	8250.00	26924.00	5
Lugsdin Toyota	Toyota	Hilux	3.0l	SR Manual Extra Cab 4 *4 Tray	Not stated				At Cost	At Cost		White	42421.61			42421.61	8250.00	34171.61	8
Griffith Motor Group	Isuzu	D Max		SX Manual Space Cab, 4 * 4 Tray	3 100000	28470.00	495.00	3838.00	At Cost	At Cost			32803.00		11521.00	21282.00		21282.00	2
Griffith Motor Group	Mitsubishi	Triton	2.5l	GLX Manual Club Cab 4 * 4 Tray		31192.00	495.00	3838.00	At Cost	At Cost	1	White	35525.00	2500.00		33025.00	8250.00	24775.00	3
Leo Franco Holden	Holden	Colorado	3.00	LX Auto Space Cab 4 * 4 Tray		32292.40	220.00	4310.98	At Cost	At Cost	8	White	36823.38		11500.00	25323.38		25323.38	4
Rural Ford	Ford	Ranger	3.0l	XL T	3 100000	34448.60		3535.00	At Cost	At Cost	8	White /Silver	37983.60		6500.00	31483.60	8250.00	29733.60	7
Keith Gill Motors	Ford	Ranger	3.0l	XL Manual Super Cab, 4 * 4	3 100000	26973.00		5035.00	At Cost	At Cost	8	White /Silver	32008.00		11000.00	21008.00		21008.00	1

PRIVATE OFFERS

M & S Morphett \$8,000.00
 MG Autos \$8,250.00

Notes

- 1 Allowance \$28000 - Under budget Approx \$6000 after taking into account Registration and Insurance costs.
- 2 D/Max do not offer auto but Colorado do (Same Vehicle). Not worth \$4000 extra
- 3 Choice is close between Ranger @ #1 and D/Max @ #2. Bodies are similar price. Both manuals
- 4 Private offers are not high enough to consider

Recommendation

Purchase the Ranger XL Super Cab, 4 * 4 tray body from Keith Gill Motors for \$32008 less \$11000 trade in allowance for net change over of \$21008

Reasons

The Ranger is considered a suitable vehicle for the intended task.
 Whilst not purchased locally there is a local Ford agent for support if needed.
 There will be compatibility with other vehicles in the fleet.

2 and 4 Drive Vehicles

Plant 3402 Construction Crew Transport

Supplier	Brand	Model	Engine	Cab / Chassis / Ute / Tray	Warranty		Base Price	Delivery Cost	Options	Rego	Insurance	Delivery Weeks	Colour	Total Cost	Trade (Courier Crew Cab)	Changeover	Most Likely Scenario		Rank
					Period	kms											Trade Exceeds	Most Likely C/Over	
Hay Motors	Mitsubishi	Triton	2.5l	GLX Manual Club Cab 4 * 4 Tray	Not stated		28679.00		3982.00	At Cost	At Cost			32661.00		32661.00			Non Compl 3 tonne
Toyota Lugsdin	Toyota	Hilux	3.0l	SR Manual Double Cab, 4 * 2	Not stated					At Cost	At Cost			34988.21		34988.21			Non Compl 3 tonne
Keith Gill Motors	Ford	Ranger	3.0l	XL Manual Crew Cab, 4 * 2	3	100000	25907.00		6025.00	At Cost	At Cost	8	White, Silver	31932.00	6000.00	25932.00			Non Compl 3 tonne
Taig Bros Albury	Iveco	65C18		Dual Cab	3	200000	56924.20		5200.80	At Cost	At Cost	4 to 14		62125.00	3500.00	58625.00	5610.00	56515.00	5
Wagga Wagga Motors	Isuzu	NNR 200	3.0l	Manual ,Dual Cab, 4 * 2	3	100000	50986.86			At Cost	At Cost			50986.86		5610.00	45376.86	2	
	Isuzu	NPR 250/300	5.2l	Manual ,Dual Cab, 4 * 2	3	100000	58771.69			At Cost	At Cost			58771.69		5610.00	53161.69	4	
Wagga Prestige	VW	Transporter	2.0l Turbo	Manual, Dual Cab, Front WD	3	Unlimited	44685.99			At Cost	At Cost			44685.99		5610.00	39075.99	1	GVM 3.0t
		Crafter	2.5l Turbo	Manual ,Dual Cab, 4 * 2	3	Unlimited	52390			At Cost	At Cost			52390.00		5610.00	46780.00	3	GVM 4.49C

PRIVATE OFFER

RN & CA Taylor \$5,610.00

Notes

- 1 Allowance \$40000 - Over Budget Approx \$7000 after taking into account Registration and Insurance costs.
- 2 3 Non Conforming offers
- 3 Vehicle will be used for towing fuel tankers/trailers
- 4 The VW Transporter is front wheel drive and is not considered a good option involving towing under load.
- 5 Need to be aware of licence requirements to drive
- 6 Iveco is considered to be too big
- 7 Only disposal option is private sale
- 8 This is an upgrade in vehicle capacity from a standard dual cab ute to a small truck size dual cab.

Recommendation

- 1) - Purchase the Isuzu Dual Cab, tray body from Wagga Wagga Motors \$50986.86 less \$5610 Private Offer for net change over of \$45376.86
- 2) - Accept the offer of private purchase form RN & CA Taylor for \$5610

Reasons

The Isuzu NNR200 is considered the most suitable vehicle for the intended task. This size vehicle will improve employee comfort and provide efficiency on the job. There will be compatibility with other vehicles in the fleet.

lying - Not

lying - Not

lying - Not

Too Big

Too Big

Too Small

It

2 and 4 Drive Vehicles

Plant 5102 Street Sweeper

																			Most Likely Sceenario			
Supplier	Brand	Model	Engine	Cab / Chassis / Ute / Tray	Warranty	Base Price	Delivery		Options	Rego	Insurance	Delivery	Colour	Total Cost	Discount	Trade (Crourier Extra Cab)	Private Offer	Changeover	Private Offer where Exceeds Trade	Most Likely C/Over	Rank	
							Peric kms	Weeks														
Arandt Nissan	Nissan	Navara	2.5l	D22 Single Cab, 2 * 4 T/Tray	3	100000	19832.00	900.00	6055.00	At Cost	At Cost	3	Any	26787.00		950.00	-	25837.00	1500.00	25287.00	1	
Hay Motors	Mitsubishi	Triton	2.5l	GLX Manual Single Cab, 2*4 Tray	Not stated	22167.00			6182.00	At Cost	At Cost			28349.00			-	28349.00	1500.00	26849.00	3	Non Complying - non tipper
Lugsdin Toyota	Toyota	Hilux	3.0l	SR Manual Single Cab, 2 * 4 Tray	Not stated					At Cost	At Cost			29208.21			-	29208.21	1500.00	27708.21	5	Non Complying - non tipper
Griffith Motor Group	Isuzu	D Max		SX Manual Single Cab, 2 * 4 T/Tray	3	100000	21084.00	495.00	7628.00	At Cost	At Cost	4	White	29207.00		2031.00	-	27176.00		27176.00	4	
Griffith Motor Group	Mitsubishi	Triton	2.5l	GLX Manual Single Cab, 2*4 T/Tray			22167.00	495.00	7628.00	At Cost	At Cost	4	White	30290.00	1500.00	2031.00	-	28259.00		28259.00	6	
Rural Ford	Ford	Ranger	3.0l	XL	3	100000	20938.95		6255.00	At Cost	At Cost	8	White	27193.95		??	-	#VALUE!			?	Non Complying - non tipper
Keith Gill Motors	Ford	Ranger	3.0l	XL Manual Crew Cab, 4 * 2 T/Tray	3	100000	21279.00		8325.00	At Cost	At Cost	8	White	29604.00		3000.00	-	26604.00		26604.00	2	

PRIVATE OFFER

B Maloney \$1,500.00

Notes

- 1 Allowance \$19000 - Over budget Approx \$8000 after taking into account Registration and Insurance costs. (\$6000 insurance payout)
- 2 Private sale is best option
- 3 Arandt Nissan - Navara is best outright purchase option
- 4 Rural Ford have offered incorrct trade price. New value to be confirmed. Not supplied by time of assessment.
- 5 Revised price for tipping bodies requested from Hay Motors and Lugsdin Ford. Not supplied.
- 6 Some offers non conforming

Recommendation

- 1) - Purchase the Navara Single Cab, 4 * 2, special tipping tray body from Arandt Nissan for \$26787 less \$1500 private offer for net change over of \$25287
- 2) - Accept the offer of private purchase form Ben Maloney for \$1500

Reasons

The Navara is considered a suitable vehicle for the intended task. There will be compatibility with another vehicle in the fleet.